

# **AGENCY RESOURCES AND WEB SITE ADDRESSES**

## **SMALL BUSINESS DEVELOPMENT**

### **SCORE (Service Corps of Retired Executives)**

550 West C St., Suite 550

San Diego, CA 92101

Phone: (619) 557-7272

FAX: (619) 557-5894

<http://www.score.org>

A national, nonprofit association with 11,500 volunteer members and 389 chapters throughout the United States and its territories. SCORE is a resource partner with the U.S. Small Business Administration.

### **U.S. Small Business Administration (SBA)**

San Diego District Office

550 West C St., Suite 550

San Diego, CA 92101

Phone: (619) 557-7250

FAX: (619) 557-5894

<http://www.sba.gov>

SBA was established to help America's entrepreneurs form successful small enterprises. Works with thousands of lending, educational and training institutions nationwide.

### **Contracting Opportunity Center**

3443 Camino Del Rio South, Suite 116

San Diego, CA 92108-3913

Point of Contact: J. Gunnar Schalin

Phone: (619) 285-7020

FAX: (619) 285-7020

<http://home.pacbell.net/sdcoc/>

A nonprofit organization funded by local government agencies and the Department of Defense. Their mission is to educate San Diego small businesses in how to do business with federal, state and local government agencies at no cost.

### **Defense Contract Management District**

#### **DCMD –San Diego**

7675 Dagget St., Suite 100

San Diego, CA 92111 2241

Phone: (619) 637-4922

FAX: (619) 637-4926

Assist small businesses in identifying possible subcontracting opportunities.

### **Small Business Development Center**

#### **North San Diego County**

1823 Mission Ave.

Oceanside, CA 92054

Phone: (760) 795-8740

FAX: (760) 795-8728

<http://www.sandiegosmallbiz.com/>

SBDC provides one-on-one business consulting, information and referral resources, procurement assistance, business resource center, workshops, seminars, & training.

### **Small Business Development and International Trade Center (SBD&ITC)**

Southwestern College  
900 Otay Lakes Rd., Building 1600  
Chula Vista, CA 91910  
Phone: (619) 482-6391  
FAX (619) 482-6402  
<http://www.sbditc.org>

SBD& ITC offers an array of resources to assist businesses and entrepreneurs. Center services include one-on-one business counseling, financial analysis, marketing strategies, business development and international trade.

### **Small Business Innovation Research (SBIR)**

Phone: (800) 8-ASK-SBA or (619) 557-7250  
Or Contact your local SBA Office  
<http://sba.gov/SBIR/sbir.html>

SBIR is a highly competitive program that encourages small business to explore their technological potential and provides the incentive to profit from its commercialization.

## **BUSINESS DEVELOPMENT**

### **Employment Training Panel – Customized Training**

California Trade & Commerce Agency  
750 B Street, Suite 1830  
San Diego, CA 92101  
Phone: (619) 645-2661  
FAX: (619) 645-2663  
<http://www.etp.cahwnet.gov/>

State program designed to assist California businesses in acquiring and retaining the high skilled workforce needed to increase competitiveness and productivity. ETP reimburses employers for the cost to train employees in customized, job-linked training programs.

### **San Diego Workforce Partnership**

1551 4<sup>th</sup> Ave., Ste. 600  
San Diego, CA 92101  
Phone: (619) 238-1445  
FAX: (619) 238-6063  
<http://www.workforce.org>

The San Diego Workforce Partnership offers six unique One-Stop Career Centers throughout the San Diego region and offers a broad range of public and private employment service providers to offer comprehensive and coordinated services to employers and employees. The One-Stop Career Centers provide job seekers and employers quick, easy access to a wide range of services in one location. Such services include: Assisting the company to determine regional labor trends through wage and salary information; recruit qualified, pre-screened applicants through job postings, job fairs and resume/inquiry screening; and customized training programs, including obtaining on-the-job training grants and targeted job tax credits as appropriate.

**U. S. Department of Commerce**  
**Minority Business Development Agency (MBDA)**  
South Los Angeles County

110 S. La Brea Ave., 3<sup>rd</sup> Floor  
Inglewood, CA 90301  
Phone: (310) 419-8760  
FAX: (310) 419-8755

<http://www.mbda.gov/>

This agency provides business assistance for bonding, bidding, estimating, financing, procurement, international trade, franchising, acquisition mergers, and joint ventures to increase opportunities in domestic and international markets for minority entrepreneurs.

**U.S. Department of Commerce  
Minority Business Development Agency (MBDA)**

East Los Angeles County  
5271 E. Beverly Blvd.  
Los Angeles, CA 99701  
Phone: (323) 726-4072  
FAX: (323) 721-9794

This agency provides business assistance for bonding, bidding, estimating, financing, procurement, international trade, franchising, acquisitions mergers and joint ventures to increase opportunities in domestic and international markets for minority entrepreneurs.

**San Diego U.S. Export Assistance Center**

6363 Greenwich Drive, Suite 230  
San Diego, CA 92122  
Phone: (619) 557-5395  
FAX: (619) 557-6176

<http://www.usatrade.gov>

Assists businesses in realizing export potential by providing expert counseling and advice, information on foreign markets, international contacts and advocacy services.

**RideLink**

(800) COMMUTE  
San Diego Transit Customer Service  
P.O. Box 122511  
San Diego, CA 92112-2511  
Phone: (619) 238-0100

[http://www.ridelink.org/employer\\_services.html](http://www.ridelink.org/employer_services.html)

To find out more about putting a commute program together for your company, call the above number.

**LOCATING, RELOCATING, AND EXPANSION ASSISTANCE**

**San Diego Regional Economic Development Corporation**

401 B St., Suite 1100  
San Diego, CA 92101  
Phone: (619) 234-8484  
FAX: (619) 234-1935

<http://www.sandiegobusiness.org/>

EDC's core mission is to assist companies in locating or expanding - and with solving problems - while also focusing on issues of regional competitiveness, through a CEO-driven issue agenda that supports the growth and expansion of high-wage, high-growth industries in the region.

**East County Economic Development Council**

1870 Cordell Ct., Suite 202

El Cajon, CA 92020

Phone: (619) 258-3670

Fax: (619) 258-3674

[info@eastcountyedc.org](mailto:info@eastcountyedc.org)

<http://www.eastcountyedc.org/>

**San Diego North Economic Development Council**

100 N. Rancho Santa Fe Rd., Suite 124

San Marcos, CA 92069

Phone: (760) 598-9311

<http://www.ncedc.org/index.html>

**San Marcos Economic Development Corporation**

One Civic Center Dr., Suite 190

San Marcos, CA 92069

Phone: (760) 744-1050

<http://www.smedc.org/index.htm>

**South County Economic Development Council**

1111 Bay Blvd., Suite E

Chula Vista, CA 91911

Phone: (619) 424-5143

Fax: (619) 424-5738

[info@sandiegosouth.com](mailto:info@sandiegosouth.com)

<http://www.sandiegosouth.com/index.asp>

**Southeastern Economic Development Corporation**

4393 Imperial Ave., Suite 200

San Diego, CA 92113

Phone: (619) 527-7345

[ask@sedcinc.com](mailto:ask@sedcinc.com)

<http://www.sedcinc.com/index.html>

**FINANCE FOR BUSINESSES****ACCION of San Diego**

1250 Sixth Ave., Suite 500

San Diego, CA 92101

Phone: (619) 685-1380

FAX: (619) 685-1470

<http://www.accionsandiego.org>

A private non-profit organization that provides micro business loans to business owners who have been in business for at least six months. Provides loans from \$300 up to \$25,000.

**CDC Small Business Finance**

925 Fort Stockton Dr.

San Diego, CA 92103

Phone: (619) 291-3594

FAX: (619) 291-6954

<http://www.cdcloans.com>

CDC Small Business Finance provides a wide range of loan programs including SBA real estate, SBA general business and direct micro-loans under \$50,000. The CDC is the largest SBA lender in San Diego County and works with 50 different lenders.

**California Southern Small Business Development Corporation**

600 B St., Suite 2450  
San Diego, CA 92101  
Phone: (619) 232-7771  
FAX: (619) 232-6743  
<http://www.casouth.com>

California Southern Small Business Development Corporation provides loan guarantee assistance to small businesses.

**California Integrated Waste Management Board**

Loan Program  
Phone: (916) 341-6530  
[loans@ciwmb.ca.gov](mailto:loans@ciwmb.ca.gov)  
<http://www.ciwmb.ca.gov/RMDZ/>

If you are interested in obtaining additional information on Recycling Market Development Zone Loans, call the above number.

**ASSISTANCE FOR TECHNOLOGY BUSINESSES**

**California Technology Investment Partnership (CAL TIP)**

SD Regional Technology Alliance  
1775 Hancock St., Suite 260  
San Diego, CA 92110  
Phone: (619) 615-1050  
FAX: (619) 615-1050  
<http://www.sdrta.org>

A private/public partnership that assists San Diego's high-tech industries. Serves as a catalyst for the San Diego educational and business communities for community economic development.

**FEDERAL OFFICES OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION (OSDBU)**

OSDBUs provide procurement assistance to small, minority, 8(a) and women-owned businesses. Their primary function is to ensure that small and disadvantaged businesses receive their fair share of U.S. government contracts. OSDBUs are the contacts for their respective agencies and are excellent sources of information.

**Department of Agriculture**

<http://www.usda.gov/da/smallbus.html>  
14<sup>th</sup> and Independence Ave., S.W., Room 1323, South Bldg.  
Washington, DC 20250  
Phone: (202) 720-7117

**Department of Commerce**

<http://www.osdbu.doc.gov/osdbu>

14<sup>th</sup> and Constitution Ave., N.W., Room H-6411  
Washington, DC 20230  
Phone: (202) 482-1472

**Department of Defense**

<http://www.acq.osd.mil/sadbu>

Office of the Director for Small Business Programs  
3061 Defense Pentagon  
Washington, DC 20301-3061  
Phone: (703) 588-8618

**Department of the Air Force**

<http://selltoairforce.org/>

Office of the Secretary of the Air Force  
The Pentagon – Room 5E271  
Washington, DC 20330-1060  
Phone: (703) 697-1060

**Department of the Army**

[http://www.hqda.army.mil/osd\\_directive.html](http://www.hqda.army.mil/osd_directive.html)

Office of the Secretary of the Army  
The Pentagon – Room 2A712  
Washington, DC 20310-0106  
Phone: (703) 697-7753

**Department of the Navy**

<http://www.hq.navy.mil/sadbu>

Office of the Secretary of the Navy  
2211 Jefferson Davis Highway  
Arlington, VA 22244-5102  
Phone: (703) 602-2700

**Defense Logistics Agency**

<http://www.dla.mil/ddas>

8725 John J. Kingman Rd., Suite 2533  
Attn: DDAS  
Ft. Belvoir, VA 22060-6221  
Phone: (703) 767-1650

**Department of Education**

<http://www.ed.gov/offices/ODS>

Grants & contracts information: <http://gcs.ed.gov/>  
600 Independence Ave., S.W., Room 3120-FOB-3  
Washington, DC 20202-0521  
Phone: (202) 708-9820

**Department of Energy**

<http://www.hr.doe.gov/ed/osdbu.htm>

Office of Procurement & Assistance: <http://www.pr.doe.gov/default.htm>  
1000 Independence Ave., SW, Room ED-3  
Washington, DC 20585  
Phone: (202) 586-7377

**Department of Health and Human Services**

<http://www.os.dhhs.gov/>

200 Independence Ave., S.W., Room 517D

Humphrey Building Washington, DC 20201

Phone: (202) 690 7300

**Department of Housing and Urban Development**

<http://www.hud.gov/osdbu/osdbu.html>

HUD Contracting: <http://www.hud.gov/cts/ctshome.html>

451 7th St., S.W., Room 3130

Washington, DC 20410

Phone: (202) 708-1428

**Department of Interior**

<http://www.doi.gov/osdbu>

1849 C St., N.W., Room 2727

Washington, DC 20240

Phone: (202) 208-3493

**Department of Justice**

<http://www.usdoj.gov/jmd/osdbu>

National Place, Room 1010

Washington, DC 20530

Phone: (202) 616-0521

**Department of Labor**

<http://www.dol.gov/dol/osbp>

Grant and Contract Information: <http://dol.gov/cgi-gin/consolid.pl?grants>

200 Constitution Ave., N. W., Room C-2318

Washington, DC 20210

Phone: (202) 219-9148

**Department of State**

<http://www.statebuy.gov/osdbu1.htm>

Contracting Opportunities and related information:

[http://www.state.gov/www/about\\_state/admin.html](http://www.state.gov/www/about_state/admin.html)

OSDBU, Room 633, State Annex 6

Washington, DC 20522-0602

Phone: (703) 875-6824

**Department of Transportation**

<http://osdbuweb.dot.gov/>

Acquisition and Grant Management: <http://www.dot.gov/ost/m60/index.html>

Doing Business with Department of Transportation: <http://www.dot.gov/business.htm>

Procurement Offices: <http://www.dot.gov/business/dotlinks.htm>

400 7th St., SW., Room 9414

Washington, DC 20590

Phone: (202) 366-1930

**Department of the Treasury**

<http://www.treas.gov/sba>

Financial Management Service Procurement Opportunities:

<http://www.fms.treas.gov/procure.html>

1500 Pennsylvania Ave., N.W.

Attn: 1310 G/400 West

Washington, DC 20220

Phone: (202) 622-0530

### **Department of Veterans Affairs**

<http://www.va.gov/osdbu>

Business Opportunities: <http://www.va.gov/oa&mm/busopp.htm>

810 Vermont Ave., N. W. (00SB)

Washington, DC 20420

Phone: (202) 565-8127

### **General Services Administration**

<http://www.gsa.gov/oed>

18th & F St., NW, Room 6069

Washington, DC 20405

Phone: (202) 501-1021

### **Environmental Protection Agency**

Doing Business with EPA: <http://www.epa.gov/oam>

## **WEBSITES – GENERAL INTEREST TO BUSINESSES**

Federal Acquisition and Procurement Opportunities:

<http://www-far.npr.gov/AcqOpp/AcOpp.html>

U.S. Business Advisor - Gateway to the federal government:

<http://www.business.gov>

State of California Department of General Services, Office of Small and Minority Business:

<http://www.dgs.ca.gov/osmb/default.htm>

Caltrans A&E Program Page:

<http://www.dotc.ca.gov/hq/ArchEng/>

Minority Business Development Agency:

<http://www.mbd.gov>

U. S. Postal Service

Selling to the US Postal Service: <http://www.usps.gov/business>

Registration site for small businesses doing business with the federal government:

<http://pronet.sba.gov>

List of 8(a) companies:

<http://www.sba.gov/med/8a/list/>

PRO-Net a (database of small businesses):

<http://pronet.sba.gov>



Small Business Association Home Page:

<http://www.sba.gov>

Federal Government Procurement Information:

<http://www.fedcenter.com/>

## **WEB SITES OF INTEREST TO VETERAN-OWNED BUSINESSES**

- Foundation for American Veterans: <http://www.far.org/>
- National Veterans Training Institute: <http://www-ita.CUdenver.edu>
- Employment Laws Assistance for Workers and Small Businesses: <http://www.dol.gov/elaws>
- U.S. Dept of Labor - Veterans Employment & Training Service: <http://www.dol.gov/dol/vets/>
- U.S. Small Business Administration Office of Veterans Affairs: <http://www.sba.gov/VETS>
- Veterans Net: <http://www.veteran.net>

## **WEB SITES OF INTEREST TO WOMEN-OWNED BUSINESSES**

### **Federal Resources:**

- Air Force OSDBU Women Owned Businesses: <http://www.safsb.hq.af.mil/wob.html>
- Air Force OSDBU Information Technology/Survey (for women Business Owners): <http://www.safsb.hq.af.mil/survey.html>
- Department of Defense OSDBU Women-Owned Business Home Page: <http://www.acq.osd.mil/sadbu/wosbr/>
- Department of Defense Procurement Opportunities for Women-Owned Businesses: <http://www.acq.osd.mil/sadbu/wosb/resources.html>
- Small Business Administration's Office of Women's Business Ownership: <http://www.sbaonline.sba.gov/womeninbusiness/>

### **Business, Marketing, and Support Resources**

- Advancing Women: <http://www.advancingwomen.com/>
- Biz Women: <http://bizwomen.com/>
- The National Foundation for Women Business Owners: <http://www.nfwbo.org/nfwbo/>
- The Online Women's Business Center: <http://www.onlinewbc.gov>
- Women-Owned Small Business Associations: <http://www.acq.osd.mil/sadbu/wosb/associations.html>
- Women-Owned Small Business Web Watch: [http://www.acq.osd.mil/sadbu/wosb/web\\_watch.html](http://www.acq.osd.mil/sadbu/wosb/web_watch.html)

## **WEB SITES OF INTEREST TO NATIVE AMERICAN-OWNED BUSINESSES**

### **Federal Resources**

- Small Business Administration -Tribal Business Information Centers: <http://www.sba.gov/naa/test>
- U.S. Department of the Interior Bureau of Indian Affairs: <http://www.doi.gov/bureau-indian-affairs.html>

- U.S. Department of Housing & Urban Development -Office of Native American Programs Southwest ONAP: <http://www.codetalk.fe.us/cnphoenix.html>
- U.S. Department of Health and Human Services, Indian Health Service: <http://www.his.gov/>
- Tribal Job Opportunities and Basic Skills Training (JOBS) Program: <http://www.acf.dhhs.gov/programs/ofa/tjobs.htm>
- U.S. Department of Justice - Office of Tribal Justice: <http://www.usdoj.gov/otj/otj.html>

### **Business, Marketing and Support Services**

- American Indian Chamber of Commerce: <http://www.cowboy.net/~aicc/>
- National Center for American Indian Enterprise Development: <http://www.ncaied.org/>
- National Congress of American Indians: <http://www.ncai.org/>
- National Tribal Development Association: <http://www.ntda.rockyboy.org>
- Native American Business Alliance: <http://www.native-american.org>
- Native-American Manufacturers Network: <http://www.wtp.net/NAMN/>
- Native-American Marketing and Development Corporation: <http://www.narncor.com>
- Native American Technologies, Inc.: <http://www.natecinc.com/>
- Native Cybertrade: <http://www.atiin.com/cybertrade>
- Native American Tribal Research Information: <http://www.tillerresearch.com/>
- Tribal Data Resources Online: <http://www.tdonline.com/>

### **WEB SITES OF INTEREST TO MINORITY-OWNED BUSINESSES**

- American Association of Minority Businesses: <http://www.websitecorn/aamb/>
- Asian American Network: [http://www.aan.net/home\\_d.htm](http://www.aan.net/home_d.htm)
- List of supermarket minority-owned vendors and suppliers: <http://www.fmi.org/industry/mcl/>
- National Association of Minority Contractors: <http://www.namc.org>
- National Minority Supplier Development Council, Inc.: <http://www.nmsdc.org>
- National Minority Business Directory: <http://www.tryusdir.com/>
- U.S. Hispanic Chamber of Commerce: <http://www.usbcc.com>
- San Diego County Hispanic Chamber of Commerce: [www.sdchcc.com](http://www.sdchcc.com)
- The World Wide Minority Business Network Site: <http://www.mbnet.com>